

# MULTI PACKAGING SOLUTIONS

## CONDITIONS OF SALE (Germany)

### 1 Definitions

“**Conditions**” means these conditions of sale;

“**Contract**” means an agreement between the Seller and the Customer for the sale and purchase of Goods in accordance with these Conditions;

“**Customer**” means the person(s), firm, corporate or unincorporated body who purchases any goods from the Seller;

“**Goods**” means the goods (including any instalment of the goods or any part of them) that the Seller is to supply in accordance with these terms and conditions;

“**Order**” means the Customer’s purchase order for Goods;

“**Seller**” means the company from whom the Customer purchases Goods;

“**Specification**” means the description and/or specification of the Goods, as agreed between the Seller and the Customer.

In these Conditions, any phrase introduced by the term “include” or “including”, or similar expression, will be construed as illustrative and will not limit the sense of the words preceding that term.

### 2 Application of these Conditions

Unless specifically varied in writing between the Seller and the Customer, these Conditions apply to the Contract to the exclusion of all other terms and conditions (including any terms or conditions which the Customer purports to apply that are contained or referred to in any purchase order, confirmation of order, other correspondence or documentation). They shall apply to all future Contracts between the Seller and the Customer, too. These Conditions shall apply only towards entrepreneurs, public law entities and public law separate estates as defined by § 310 Abs. 1 of the German Civil Code (“*Bürgerliches Gesetzbuch*” - BGB).

### 3 Order

3.1 Each Order shall be deemed to be an offer from the Customer to purchase the Goods specified in the Order, subject to these Conditions. The Customer is responsible for ensuring that the Order is complete and accurate. No Order shall be deemed to have been accepted by the Seller until the Seller (i) confirms the acceptance of such Order in writing or by other means agreed with the Customer, or (ii) delivers the Goods to the Customer (if earlier), at which point the Contract shall come into existence.

3.2 Any quotation given by the Seller (unless previously withdrawn) is given as valid for 30 days only from issue and is given on the basis that no agreement shall come into existence except in accordance with condition 3.1.

3.3 The Seller shall not be bound by and reserves the right to correct, before and after the Contract is made, any obvious error or omission in any sales literature, quotation, invoice or acceptance of offer issued by the Seller.

### 4 Price

4.1 The price of the Goods shall be as set out in the Order or as otherwise agreed in writing between the Seller and the Customer. All prices for the Goods quoted or accepted are, unless specifically stated, exclusive of VAT, other sales tax and the costs referred to in condition 4.2 below.

4.2 Unless otherwise agreed in writing between the Seller and the Customer, the Seller may additionally charge for the costs of loading, unloading, carriage, insurance and any specialised or additional packaging in respect of the Goods.

## **5 Payment**

5.1 Payment for the Goods shall be made in net cleared funds (without deduction, set-off, counterclaim or any other deduction) within 30 days of issue of the invoice, and in the currency indicated on the invoice. Invoices will be issued generally on despatch of the Goods or alternatively when the Goods are available for collection.

5.2 If the Customer fails to pay the Seller any sums due in respect of the Goods by the due date for payment (without prejudice to the Seller's other rights and remedies):

- (a) the consequences of delay under statutory law shall apply. The lump sum under § 288 Abs. 5 of the German Civil Code (Bürgerliches Gesetzbuch, BGB) shall not be credited to damages for legal costs incurred; and
- (b) the Seller will be entitled to withhold or cancel subsequent performance of the Seller's obligations under the Contract, or any other deliveries to the Customer, and/or require the Customer to pay for the Goods prior to their despatch or collection.

5.3 The Customer may only set off with counterclaims which are undisputed, have been established by a judgment which can no longer be appealed or which are ready for decision in a lawsuit. The same shall apply for asserting withholding rights.

5.4 The Customer shall have withholding rights only for counterclaims arising under the same Contract. In an ongoing business relationship, every Order shall give rise to a new Contract.

## **6 Description of the Goods**

6.1 The Seller warrants that the Goods will be produced to the Specification.

6.2 All other drawings, descriptive matter, materials, samples and advertising issued by the Seller are issued for the sole purpose of giving an approximate idea of the goods to be produced, and the Seller shall have no liability in respect of any variation from them. No representation is made that the Goods will correspond to such other drawings, description, materials, samples or advertising and they will not form part of the Contract.

## **7 Proofs**

Any correction on or after the original proof has been submitted to the Customer (including alterations) will incur additional cost, for which the Customer will be liable. Where proofs of work are submitted to the Customer for approval, and where such proofs have been submitted or acknowledged as accepted by the Customer, the Seller shall not be liable to the Customer for any delay or inability to provide the Goods, or for any errors in or omissions from the Goods, which results from an incomplete, incorrect or inaccurate proof not corrected by the Customer.

## **8 Electronic Files**

- 8.1 The Customer shall maintain a copy of any original electronic file which is passed to the Seller. "Electronic file" shall mean any text, illustration or other matter supplied to the Seller in digitised form on disk, by electronic email, through the internet or via any other communication link.
- 8.2 The Seller shall not be responsible for verifying the accuracy of supplied input from an electronic file unless otherwise agreed in writing.
- 8.3 Without prejudice to the above condition 8.2, if an electronic file is not suitable for outputting on equipment normally adequate for such purposes without adjustment or other corrective action the Seller may make an extra charge for any resulting additional work involved or costs incurred. In such circumstances, the Seller will use reasonable care to produce the results agreed with Customer but shall not be responsible for (i) any fault, addition, omission or imperfection caused by or resulting from the unsuitability of any such electronic file or (ii) any delay occasioned by the additional work.

## **9 Machine Readable Codes**

- 9.1 In the case of machine readable codes or symbols, the Seller shall print the same as specified or approved by the Customer in accordance with generally accepted standards and procedures.
- 9.2 The Customer shall be responsible for satisfying itself that the code or symbol will read correctly on the equipment likely to be used by those for whom the code or symbol is intended.
- 9.3 The Customer shall indemnify the Seller against all claims, costs, expenses, demands losses, damages and fees (including legal and other professional fees) arising from any claim by any party resulting from the code or symbol not reading or not reading correctly for any reason, except to the extent that such claim arises from any failure of the Seller to print the code or symbol as specified or approved by the Customer in accordance with generally accepted standards and procedures or an error falling outside the tolerances generally accepted in the trade in relation to printing of the sort required for the Goods.

## **10 Delivery**

- 10.1 Any dates quoted for delivery of the Goods are approximate only and the Seller shall not be liable for any failure to deliver on a particular date or dates.
- 10.2 Unless otherwise agreed in writing, the delivery of the Goods shall take place at the Customer's place of business.
- 10.3 Where a single delivery is agreed in the Contract without specifying a date or by other agreement, the Customer shall take delivery of and accept the Goods within 14 days of being notified by the Seller that the Goods are ready for delivery.
- 10.4 If no dates are specified for delivery, delivery will be within a reasonable amount of time.
- 10.5 Where deferred deliveries are agreed, the Customer shall take delivery of and accept all deliveries of the Goods within 2 months of the specified first delivery date or availability date. In the event of failure to take any delivery within the time period, that delivery shall be deemed to have occurred and the Customer shall be invoiced accordingly.
- 10.6 Where deferred deliveries are agreed, each delivery made pursuant to the Contract shall be treated separately and any failure relating to one or more deliveries shall not entitle the Customer to treat the Contract as a whole as repudiated, unless the Customer has no interest in any further deliveries or the failure is serious in view of the Contract as a whole.

- 10.7 Where Goods are held at the Seller's premises beyond the period designated under these Conditions for taking delivery, the Goods will be stored at the Customer's risk and the Seller will charge the Customer for the costs of storage (including insurance).
- 10.8 Where the delivery of the Goods to the Customer is to take place using the Customer's own transport or by a carrier on behalf of the Customer, the Goods shall be deemed to have been delivered upon the transfer to the carrier named by the Customer or the Customer's transport, or (in the case of delivery ex-works) upon the Seller notifying the Customer that the Goods are available for collection.

## 11 Quantity Variations

The Customer shall not be entitled to object to or reject the Goods or any of them by reason of the Seller delivering a surplus or shortfall of +/-10% to the quantity of Goods set out in the Order, and the Seller reserves the right to deliver such quantities of Goods.

## 12 Acceptance of the Goods

- 12.1 The Seller warrants that the Goods at the date of delivery:
- (a) conform to the Specification; and
  - (b) are free of defects (in material and workmanship).
- 12.2 The Seller's obligations for breach of the warranties given in condition 12.1 above shall be limited, at the Seller's option, to either (a) crediting the Customer with the price of such Goods at the pro rata Contract rate (provided that, if the Seller so requests, the Buyer shall return the Goods or part of such Goods which is/are non-conforming or defective to the Seller), or (b) replacing the Goods or any part thereof, provided that in each case the Seller shall have no liability for any such breach unless:
- (a) the Customer has complied with its obligations under § 377 of the German Commercial Code ("*Handelsgesetzbuch*", HGB);
  - (b) if such defect is caused in transit, written notification is received by the Seller within such time as will enable the Seller to comply with the time limit and procedure of carriers by whom the Goods were transported;
  - (c) the Goods have not been used or processed by the Customer; and
  - (d) the Seller is given a reasonable opportunity after receiving the notice of examining such Goods.
- 12.3 Without prejudice to condition 12.2, the Seller shall not be liable for a breach of any of the warranties in condition 12.1 if the non-conformity or defect arises due to:
- (a) the Customer having stored the Goods under unsuitable conditions;
  - (b) the Customer having transported or used the Goods in a way which would not be considered to be good trade practice or in a manner contrary to the Seller's instructions;
  - (c) fair wear and tear, wilful damage or negligence on the part of the Customer; or
  - (d) a defect caused by or arising from the Specification (or any part or parts of the Specification) originating from the Customer.
- 12.4 Provided that the Seller has complied with its obligation to replace or credit the Customer in respect of non-conforming or defective Goods as set out in this condition 12, the Seller shall have no further liability to the Customer for a breach of any of the warranties in condition 12.1. If replacement or credit, as provided under the first sentence, have failed, are refused or delayed, the Customer may, at his choice, rescind the Contract or reduce the Price, and claim damages.

- 12.5 Claims of the Customer arising out of this condition 12 other than under §§ 438 par. 1 No. 2, 634a par. 1 No. 2 BGB shall be time-barred one year beginning by the transfer of risk, unless defects have been fraudulently concealed.
- 12.6 Rights and claims of the Customer against the Seller for recourse in the supply chain shall be excluded. If the end customer in the supply chain is a consumer, such rights and claims shall also be excluded if the Seller grants the Customer another form of compensation of equal value.

### **13 Limitation of Liability**

- 13.1 The Seller shall be liable for intentional and grossly negligent acts as provided under statutory law.
- 13.2 In cases of simple negligence, the Seller shall be liable, under any legal theory, only as far as it has violated an obligation which to honour is essential for the purpose of the Contract and which the Customer may typically rely upon that it is fulfilled. In such cases, the Seller shall only be liable for typical damages which were foreseeable when it concluded the Contract. Such damages shall be time-barred one year after limitations have started according to statutory law. Limitations of liability according to this paragraph shall not apply to damages to life, body or health, to damages according to the German Product Liability Act or breach of a guarantee.

### **14 Customer Property**

- 14.1 The Customer's property supplied to the Seller whether by the Customer or by any other party on behalf of the Customer shall be held, used and transported (if necessary) at the Customer's risk.
- 14.2 The Customer shall ensure that any property supplied shall be supplied in a timely manner and in sufficient quantities to cover the risk of spoilage.
- 14.3 Unless instructions are received to the contrary, all such Customer property may be destroyed after a period of 12 months from the time they are last used.

### **15 Ownership of Origination Work and Materials**

Unless otherwise agreed in writing, all work and materials including without limitation, sketches, negatives, printing cylinders, plates, dies, forming tools, films and digital data remain the property of the Seller even if the Customer has directly or indirectly contributed to their creation or cost.

### **16 Materials Supplied by the Customer**

Where any materials (which shall include artwork) are supplied by the Customer or by a third party supplier directly on behalf of the Customer in connection with a Contract, the Seller shall not be liable for any non-conformity or defect arising from the quality of the materials or for delay caused by the failure of the Customer or the third party supplier to supply the materials in a timely manner. The Customer shall be responsible for any additional costs that are incurred by the Seller in the event that the materials so supplied are not suitable or delayed.

### **17 Intellectual Property Rights**

- 17.1 Unless otherwise agreed in writing by the Seller and the Customer, any intellectual property rights (including patents, registered and unregistered designs, trade marks and service marks (registered or not), know-how, trade secrets and copyright and any applications in respect thereof) ("**Intellectual Property Rights**") prepared, developed or created by the Seller in connection with the Contract shall be and remain vested in the Seller. Therefore to the extent required, the Customer hereby agrees, without payment, to execute all documents and take such other actions as

may be necessary to ensure that such Intellectual Property Rights are registered and/or fully vested or remain vested in the Seller.

- 17.2 The Seller shall not be responsible for any fault, error, illegality or any infringements of third party Intellectual Property Rights which are contained in the Specification (including artwork) or any draft thereof, or in any materials, order, instructions or other data or information supplied by the Customer, including where any such fault, error, illegality or infringement arises from the Seller's use of or reliance upon such Specification, materials, order, instructions, data or information in connection with the manufacture, use or resale of the Goods. The Customer shall indemnify and keep indemnified the Seller from and against any and all claims, costs, expenses, demands, losses, damages and fees (including reasonable legal and other professional fees) arising from any claims or complaints made against the Seller by a third party with regard to such matters, including infringement of a third party's Intellectual Property Rights where the fault, error, illegality or infringement in question arises (directly or indirectly) from the Seller manufacturing, producing or reproducing the Goods to the Customer's order, instructions and/or Specification, or using or reselling such Goods, or using materials supplied by the Customer in connection therewith.

## **18 Title and Risk**

- 18.1 Title to the Goods shall remain with the Seller, and shall not pass to the Customer unless and until the Seller has received in full all sums due from the Customer on any account in the business relation.
- 18.2 The Customer shall store items under retention of title for the Seller without charge, handle them with care and keep them separate from its own property or property of third parties. It shall mark them property of Seller upon request. The Customer shall furthermore take out at own cost insurance coverage for such items at least for the amount of the invoice of the Seller against damages arising from fire, water, theft and natural hazard.
- 18.3 If a third party seizes items under retention of title or interferes with Seller's property in any other way, the Customer shall inform the Seller in writing without undue delay and support it in proceedings to protect its property, namely under § 771 of the German Code of Civil Procedure („Zivilprozessordnung“, ZPO) or equivalent other remedies. As far as the third party does not reimburse the court fees and out-of-court costs for such remedies to the Seller, the Customer shall be liable to the Seller for such unpaid costs.
- 18.4 The Customer shall be entitled to resell items under retention of title in the course of ordinary business, unless it is in default. Default shall be breach of the Contract, namely delay in payment, so the Seller therefore rescinds the Contract or would be entitled to do so. The Customer assigns all claims against its own customers from the resale of items under retention of title as a collateral now already. The Seller accepts this assignment. The Customer may still collect its claims, unless it is in default.
- 18.5 Any processing or alteration of items under retention of title by the Customer is conducted on behalf of the Seller. If the items are processed in combination with other items to which the Seller does not have title, it will acquire joint property of the finished product or any other product in a proportion equalling the value of the item of the Seller in relation to the value of the finished or other product. The product resulting from such processing or the share of the Seller in such a product shall in turn be treated like items under retention of title.
- 18.6 In a case of default, the Seller shall be entitled to recover the items under retention of title. Such recovery shall not as such be deemed rescission of the Contract.
- 18.7 The Seller shall release items under retention, rights in products of the Customer or claims assigned by the Customer of its choice if the aggregate value of such items, rights and claims exceeds 110% of the secured receivables.

18.8 Risk in the Goods shall pass on delivery to the Customer's premises or when the Goods are transferred to or collected by the Customer or the Customer's carrier (if applicable).

## **19 Assignment and sub-contracting**

19.1 The Seller may at any time assign, transfer, charge, subcontract or deal in any other manner with all or any of its rights under the Contract.

19.2 The Customer may not assign, transfer, charge, subcontract or deal in any other manner with all or any of its rights under the Contract without the prior written consent of the Seller. This shall not apply to claims for money; the Seller may, however, still pay funds to the Customer and thereby fulfil its obligation irrespective of assignment.

## **20 Force Majeure**

The Seller reserves the right to postpone the date of delivery or to cancel the Contract or reduce the volume of the Goods to be delivered to the Customer (without liability to the Customer) or otherwise suspend its obligations under the Contract if it is prevented from or delayed in the performance of the Contract by circumstances, or any act or omission, beyond the reasonable control of the Seller, including without limitation, acts of God, governmental actions, war or national emergency, acts of terrorism, protests, civil commotion, fire, explosion, flood, epidemic, lock-outs, strikes, fuel shortages or other labour disputes (whether or not relating to Seller's workforce) or restraints or delays affecting carriers or inability or delay in obtaining supplies of adequate or suitable materials. Such postponement, cancellation, reduction or suspension shall not constitute a breach of the Contract and the time for performance shall be extended by a period equivalent to that during which performance is so prevented, provided that in the event that the force majeure continues for a continuous period of 3 months, the Seller shall be entitled to give notice in writing to terminate the Contract without further liability.

## **21 Termination**

21.1 All payments payable to the Seller under the Contract shall become immediately due upon termination of the Contract notwithstanding any other provision in the Contract.

21.2 The Seller may (without prejudice to its other rights or remedies accrued at that date) suspend further performance of its obligations under the Contract or under any other contract between the Seller and the Customer, including without limitation the delivery of Goods, or terminate the Contract, without liability to the Customer if:

- (a) the Customer fails to pay any monies due under the Contract by the due date for payment, after the Seller has set a reasonable grace period to no avail;
- (b) the Customer breaches any Condition, after the Seller has set a reasonable grace period to no avail;
- (c) the Customer ceases, or threatens to cease, to carry on all or substantially all of its business.

21.3 Notwithstanding any provision of the Contract to the contrary, the provisions of conditions 12, 13, 14, 15, 17, 18 and 22, and any other conditions which expressly or impliedly survive expiry or termination of the Contract for any reason whatsoever, shall continue in full force and effect after expiry or termination.

## **22 General**

22.1 A Contract once formed cannot be amended or cancelled except by mutual agreement of the parties in writing. Writing shall include, but not be limited to, transmission by way of e-mail.

- 22.2 Waiver of any or all of the terms of a Contract shall not prejudice or affect the Seller's rights and remedies in respect of any subsequent breach, non-performance or non-observance by the Customer of any Contract. Delay in exercising or non-exercise of any right under a Contract is not a waiver of that or any other right, and partial exercise of any right under a Contract shall not preclude any further or other exercise of that right or any other right under the Contract.
- 22.3 If any one or more of these Conditions is held to be or becomes illegal, invalid, void or otherwise unenforceable for any reason under any applicable law:
- (a) the legality, validity and/or the enforceability of the remaining provisions of the Contract shall not be affected; and
  - (b) whilst the parties consider the provisions contained in these Conditions reasonable, the parties shall negotiate in good faith to modify any such provision(s) so that to the greatest extent possible they achieve the same effect as would have been achieved by the invalid or unenforceable provision(s).
- 22.4 The Contract incorporating these Conditions sets out the entire understanding between the Seller and the Customer with respect to the sale and purchase of the Goods and supersedes, extinguishes and replaces all prior documentation, discussions, agreements and arrangements existing between the parties regarding the same subject matter.
- 22.5 Each of the Seller and the Customer shall use any information of a confidential or sensitive nature of the other party (including the terms or existence of the Contract) whether disclosed before, on or after the date of a Contract only for the proper performance of its duties under the Contract and shall keep confidential and shall not, without the consent of the other, disclose such information to any third party except that disclosure shall be allowed in confidence to such of the parties' employees, officers, agents, subcontractors and advisers who need to know the confidential information for the proper performance of their duties. This obligation shall not apply to any information that (a) the receiving party becomes required to disclose under law or rules of any governmental or regulatory body, to the extent of the required disclosure, (b) the receiving party can prove was known to it before receipt; (c) is in or enters the public domain through no wrongful default by or on behalf of the receiving party with effect from the date when that information enters the public domain; (d) was received from a third party without obligations of confidence owed directly or indirectly to the disclosing party.
- 22.6 Each party undertakes to comply with all applicable data protection legislation, including the EU General Data Protection Regulation ("GDPR") 2016/679 as well as any applicable national implementing and supplementing laws, and to ensure compliance with such legislation by its personnel, agents, representatives and subcontractors. This condition is in addition to and does not relieve, remove or replace either party's obligations, rights or liabilities under such legislation. Each party shall comply with the obligations of a "controller" under the GDPR in relation to any personal data processed for its own purposes.
- To the extent that a party is a processor of personal data processed on behalf of the other party as controller, the processor shall comply with the obligations of a "processor" under the GDPR and it (i) may process such data only in accordance with the controller's documented instructions; (ii) will take all appropriate technical and organisational measures to safeguard such data as required under Article 32 of GDPR; (iii) will ensure that persons authorised to process such data have committed themselves to confidentiality or are under an appropriate statutory obligation of confidentiality; (iv) will reasonably assist the controller in ensuring its compliance with its obligations under Articles 32 to 36 of GDPR; (v) will reasonably assist the controller by appropriate technical and organisational measures, insofar as this is possible, in responding to requests by data subjects; (vi) will at the choice of the controller, delete or return all such data to the controller after the end of the provision of services or processing; (vii) will make available to the controller all information reasonably necessary to demonstrate compliance with this condition and allow for and contribute to audits, including inspections, conducted on reasonable grounds by



- the controller or its auditor; and (viii) will notify the controller within 24 hours of becoming aware of any “personal data breach” as defined under the GDPR. The controller will ensure that each instruction is lawful and the processor shall immediately inform the controller if, in its opinion, an instruction is unlawful. The processor will not sub-contract, outsource, assign, novate or otherwise transfer its obligations under this condition to any party (“Subprocessor”) nor transfer the personal data outside the European Economic Area, UK or Switzerland without the controller’s prior written consent, which will not be unreasonably withheld. Where such consent is given by the controller, the processor shall enter into a contract with the Subprocessor on terms at least as protective of the controller as this condition 22.6 which will include the processor terms in Article 28 of GDPR (“Subprocessor Terms”), and the processor shall comply with Chapter V of GDPR and the controller’s instructions in relation to international data transfers. The processor will carry out each obligation under this condition 22.6 at its own expense.
- 22.7 Where the destination of the Goods is outside Germany, the Customer shall be responsible for complying with any applicable laws, legislation or regulations governing the use, sale or importation of the Goods in the country of destination, the payment of applicable levies, taxes or duties and the transportation and storage of such Goods including without limitation health and safety and environmental legislation.
- 22.8 The Contract and any dispute or claim arising out of or in connection with it (including any non-contractual claims or disputes) shall be governed by and construed in accordance with the laws of Germany. The application of the United Nations Convention on Contracts for the International Sale of Goods is explicitly excluded.
- 22.9 If the Customer is a merchant in the meaning of the HGB, an entity under public law or special assets under public law, or if it does not have a general venue in Germany, the exclusive court of venue for all disputes arising under or in the context with the business relationship between the Seller and the Customer shall be the place of office of the Seller. The Seller may also sue the Customer at its general venue.